San Francisco Economic Update



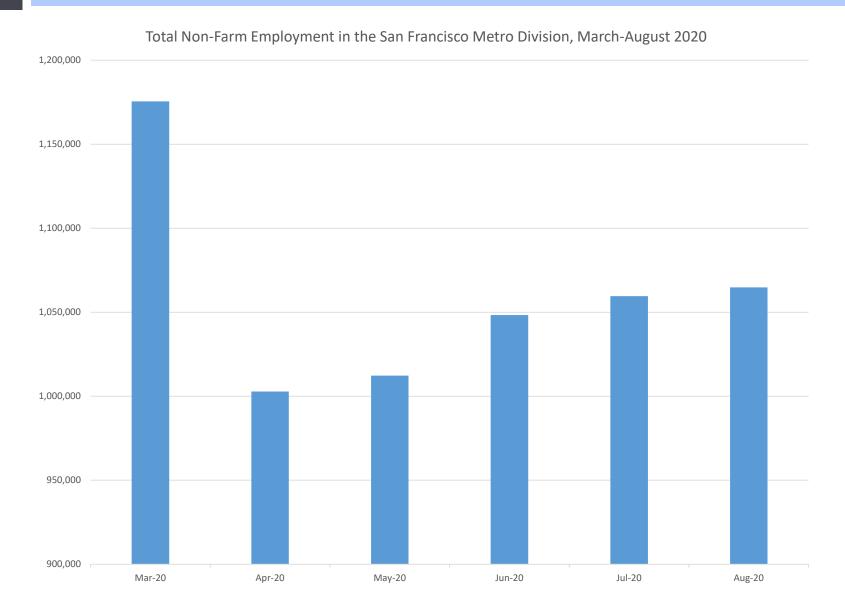
CITY & COUNTY OF SAN FRANCISCO

Office of the Controller Ted Egan, Ph.D, Chief Economist

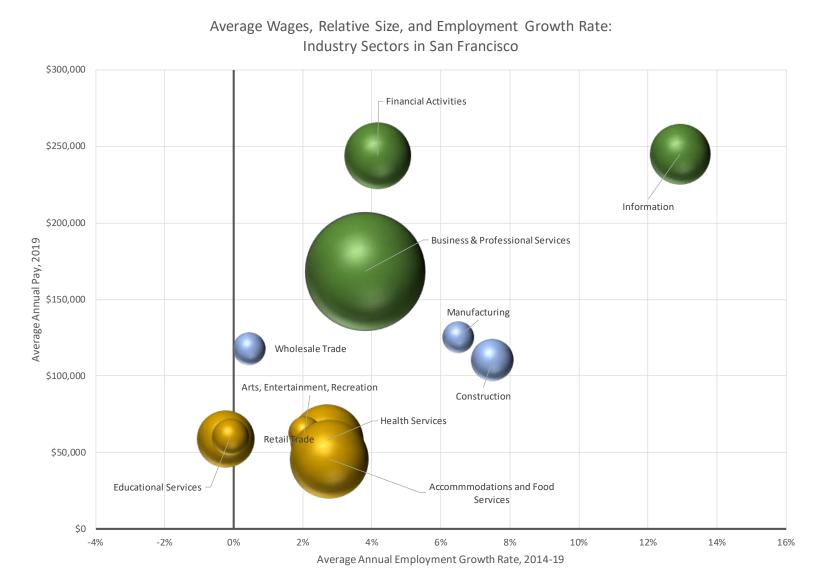
October 1, 2020

Local Jobs: 62K Recovered from 175K Lost

2



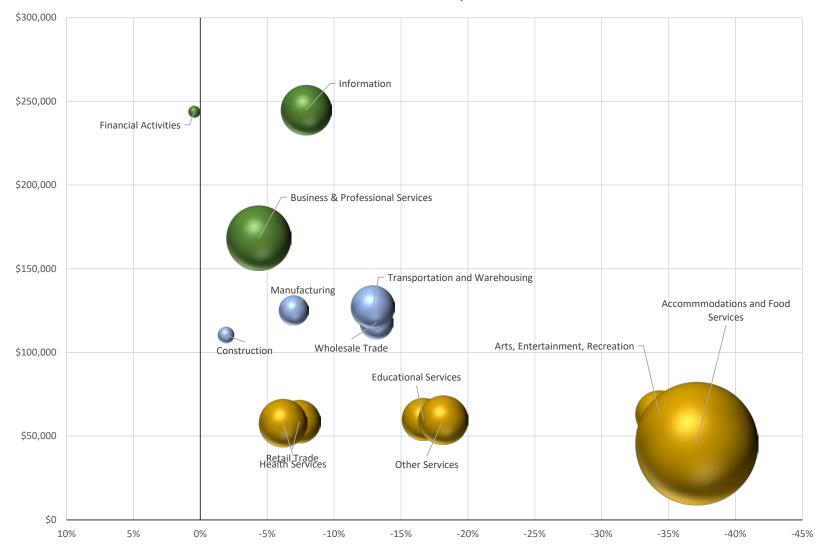
Pre-COVID, High Wage Industries Grew Fastest



Source: Bureau of Labor Statistics

COVID Has Intensified That Trend

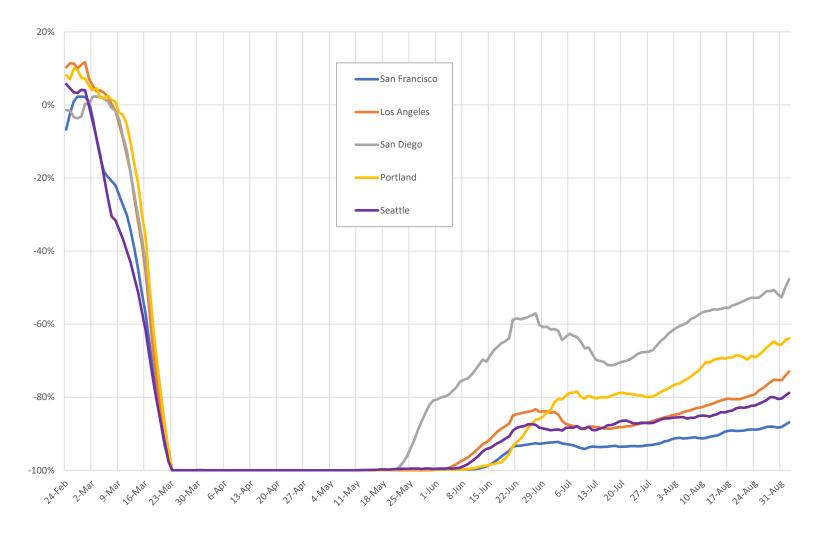
Average Wages by Percentage Change in Employment, February-August 2020: San Francisco Industry Sectors



Source: Bureau of Labor Statistics

OpenTable Shows Weak Restaurant Recovery in SF

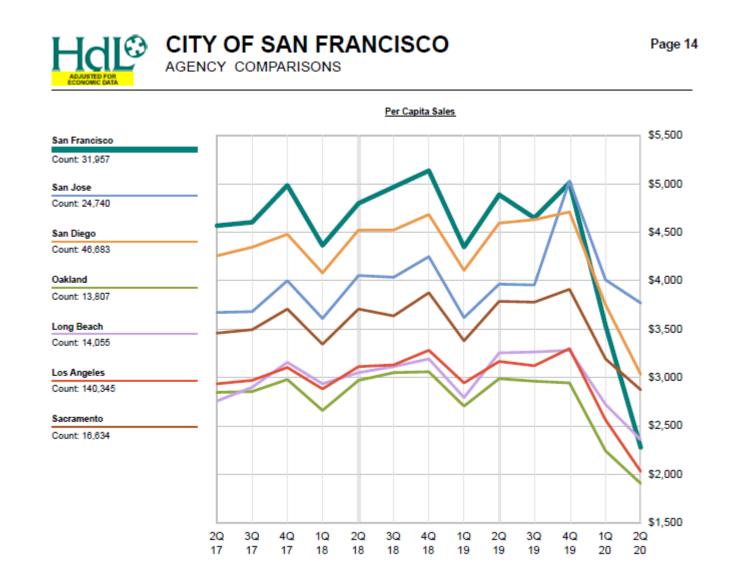
Seated Restaurant Diners from Reservations: % Change from 1 year before San Francisco and Four Other West Coast Cities (through September 2)



5

Source: OpenTable

43% Annual Drop in Sales Tax: Worst in the State



Large Brick & Mortar Losses– No Online Sales Gain

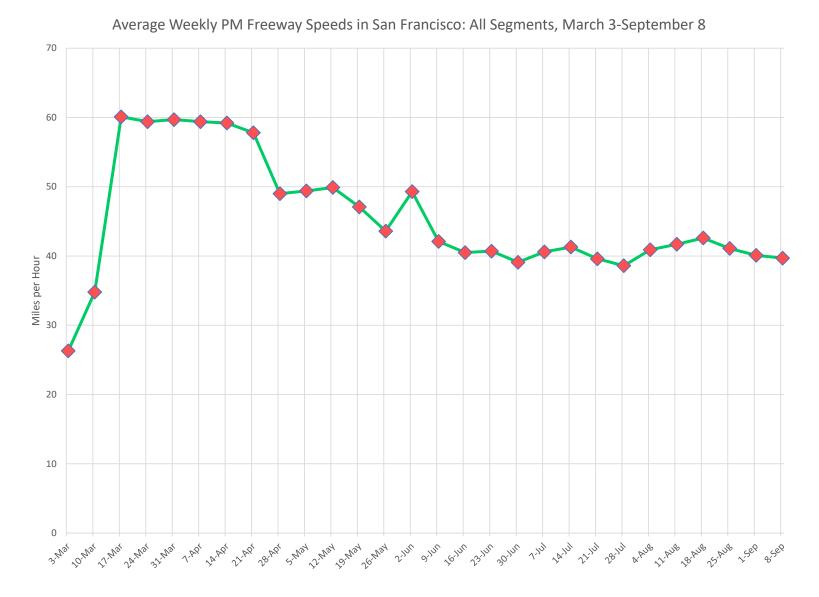
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CITY OF SAN FRANCISCO MAJOR INDUSTRY GROUPS

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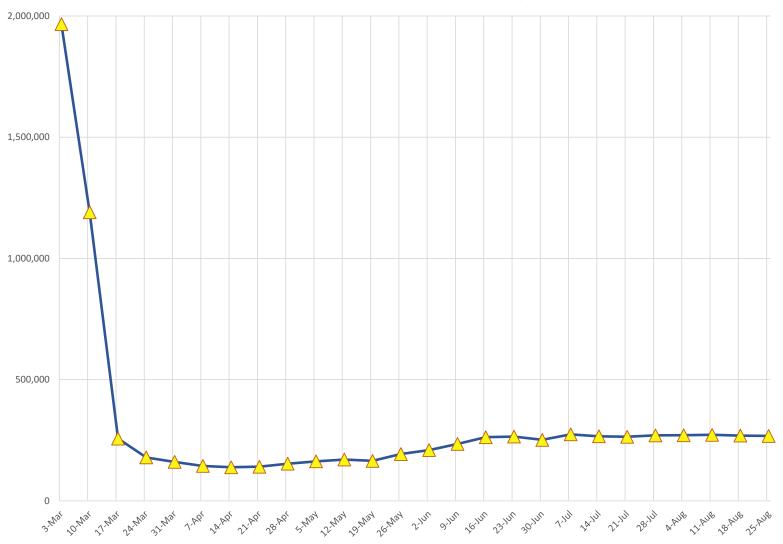
Major Industry Group	Count	<u>2Q20</u>	<u>2Q19</u>	\$ Change	% Change
State and County Pools	-	10,343,467	10,237,656	105,811	1.0%
Restaurants and Hotels	5,683	5,145,716	14,527,528	(9,381,810)	-64.6%
General Consumer Goods	13,217	3,734,432	10,714,327	(6,979,894)	-65.1%
Business and Industry	9,043	3,665,864	6,927,721	(3,261,857)	-47.1%
Food and Drugs	1,541	2,881,773	3,141,360	(259,587)	-8.3%
Building and Construction	682	2,378,572	3,166,378	(787,806)	-24.9%
Autos and Transportation	833	1,932,742	2,485,940	(553,198)	-22.3%
Fuel and Service Stations	139	624,989	2,445,216	(1,820,227)	-74.4%
Transfers & Unidentified	819	82,803	144,347	(61,545)	-42.6%
Total	31,957	30,790,357	53,790,470	(23,000,113)	-42.8%

Freeway Speeds Fall As Drivers Return to Work...

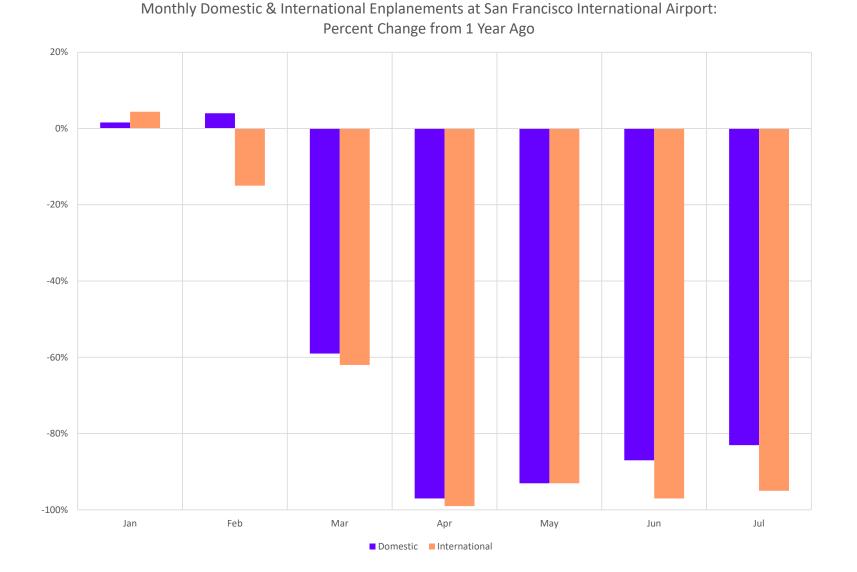


...But Transit Riders are Still Staying Away

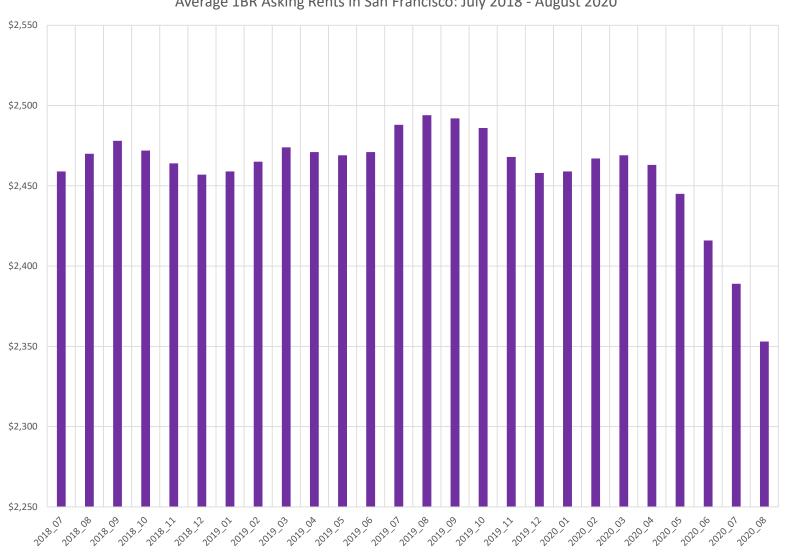
Weekly BART Ridership: March 3 through August 25



Airport Statistics Show a Similar Dropoff



SF's Drop in Asking Rents is Sharpest in the U.S.

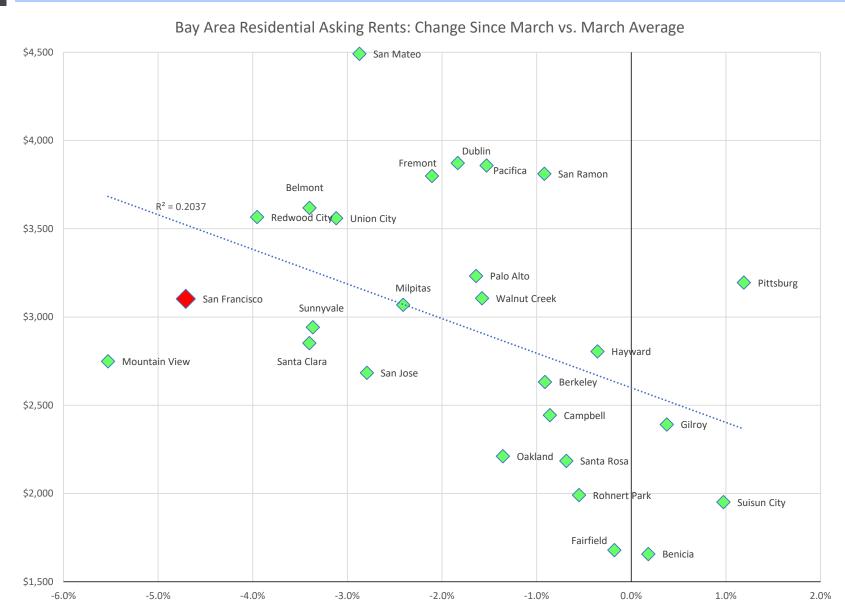


Average 1BR Asking Rents in San Francisco: July 2018 - August 2020

Source: ApartmentList

Tech Cities Seeing Largest Rent Drops in the Bay Area





Source: ApartmentList

Shutdown, Recession, Psychology

- This recession is unprecedented not just because of its speed and severity, but because of the role of mandated shutdowns and consumer attitudes to the virus.
- As the mandated shutdowns are gradually lifted what remains are mass layoffs, worsened consumer sentiment, lingering community spread of the virus, and an avoidance, for many, of travel and large groups.
- Three main conclusions emerge from the data so far:
- 1. The recession has exacerbated pre-existing imbalances in our economy
- 2. Mandated shutdowns no longer explaining all of the job loss
- 3. What activities will come back when?
 - Small business, tourism, downtown office work
 - Not only a question of economic recovery