

San Francisco Office of Cannabis



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Road Map

OOO Overview

Equity Program

Permit Process

Permitting Snapshot

Consumption

Final Thoughts

Office of Cannabis: Core Functions

1

Permitting: Businesses & Events

2

Equity Verification & Program Admin.

3

Rulemaking

4

Enforcement

5

Community Outreach

6

Collaborate with City Partners

7

Limit Youth Access & Exposure

8

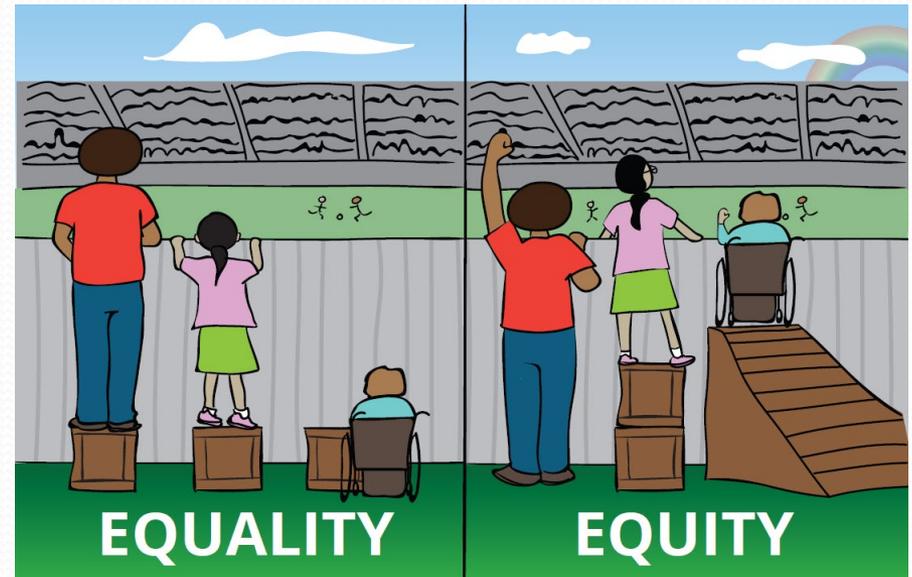
Oversight Committee

Priority Processing

1. **Equity Applicants:** Prioritized, Waived Fees, Interagency Support
2. **Equity Incubators:** Providing Rent Free Commercial Space or Technical Assistance in Exchange for their Own Permit
3. **Federally Enforced Against & PENCOS** (Pre-Existing Non-Conforming Operators): Ceased Operations in Return for the Third Priority Processing
4. **Existing Industry:** MCDs and Temp. Permit Holders
5. **Community Commitments**
6. **General Applicants**

The Equity Program

- Equity: Restoring Opportunities
 - Commercial Space
 - Reduced Application Fees
 - Interagency Advocacy
 - Technical Assistance
- Equity Programs:
 - Los Angeles
 - Long Beach
 - Oakland
 - Sacramento
 - San Jose
 - San Francisco
 - Santa Cruz
 - Palm Springs
 - Coachella
 - Humboldt



Equity Program & Existing Industry

- **Equity Applicants**

- 392 Verified
- Top 3 criteria: SFUSD, Census Tract, Income
- Additional criteria: CJI, Family CJI, Housing Insecurity

- **Equity Incubators**

- Rent free commercial space; or
- Technical assistance



- **Medical Cannabis Dispensaries**

- Must implement Equity Plans that further the City's equity goals:
- **Adult-Use authorization renewed every 120 days**

- **Temporary Permits**

- Coordinated with SFFD, DBI and DPH to conduct 80 life safety inspections.
- **Contemplating Equity overlay for temporary permit holders.**
- **Renewed every 120 days depending on corrective actions**

Equity Incubators

- **Incubator Applications: 11, 5 Moving Forward**
- **Rent Free Commercial Space**
 - Onsite, Offsite, or Adjacent: 800 square feet or the equivalent of 10% of Equity Incubator's premises.
 - Provision of resources to meet all requirements of the Security Plan
- **Technical Assistance**
 - Legal Assistance
 - Operational Assistance
- **Workforce Commitments: 50% of workforce must be equity eligible.**



Tier 4 Applicants

- **Medical Cannabis Dispensaries**
- **Temporary Permit Holders**: Supply chain operators (cultivators, manufacturers, distributors, and delivery operators)
- **Reminder**: These are not new businesses and most medical cannabis dispensaries have been selling adult-use cannabis since legalization in 2018. They are already embedded in the community, but require permanent permits from the OOC.

Storefront Retail Cap

- Business owners are prevented from having a financial interest in more than 4 retail storefront businesses.
- Exemptions exist for owners of medical cannabis dispensaries.



Permitting Process Flow

OOC
1

- Ability to Conduct Business in the City
- Ownership Disclosures
- Proof to Occupy
- Conviction History Review

PLN
2

- Formal Referral to Planning Department
- Land Use Entitlement Process
- Secure Permits from City Partners (e.g. Fire, DBI)

OOC
3

- Good Neighbor Policy
- Operations Plans

Requirements For All Applicants

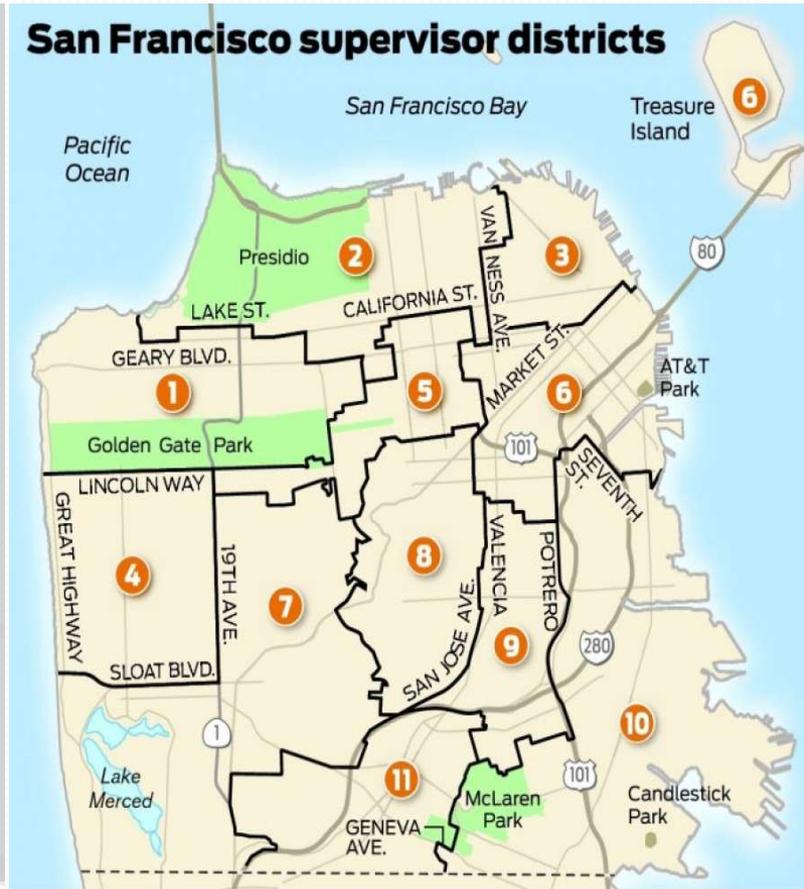
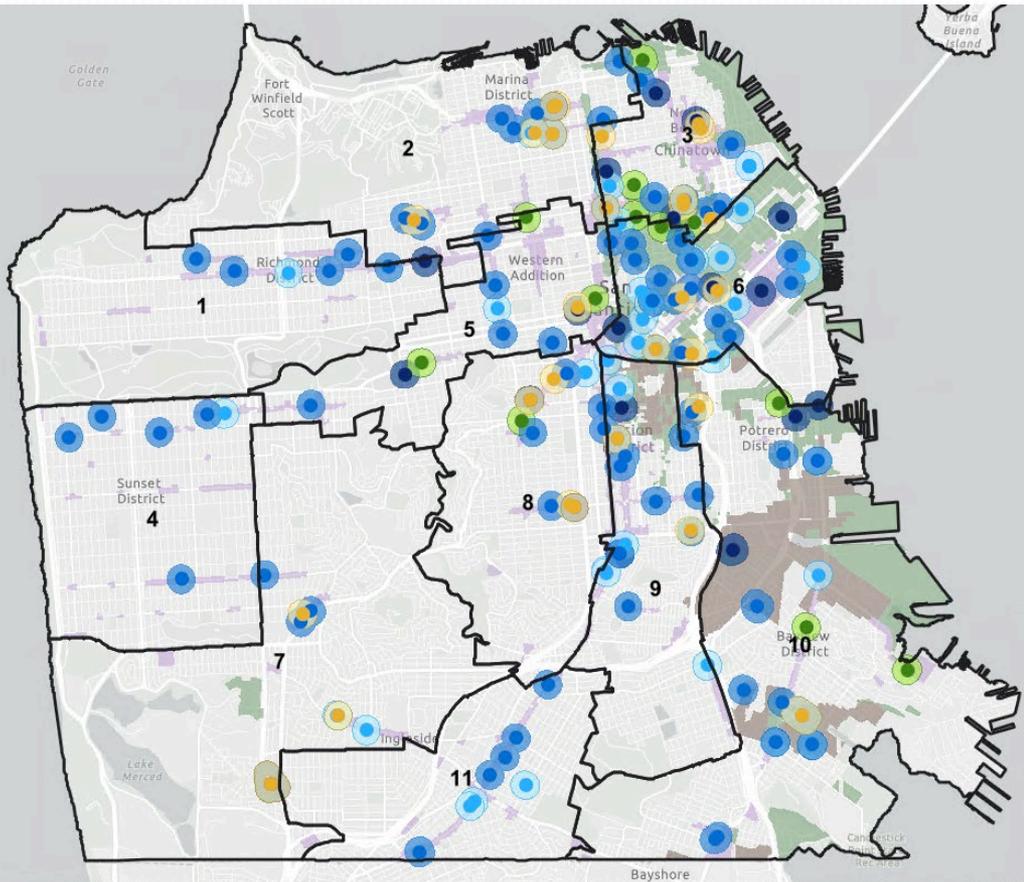
- Community Outreach

- Notice to landlords and tenants within 300 feet of proposed business
- Notice to OOC and District Supervisor
- Minimum of one meeting
- Meeting held at a site within a one-mile radius (generally)

- Good Neighbor Policy

- Development of Policy shall be reasonably informed by outreach
 - Examples: Better lighting, limiting loitering, clean storefront
- Must convey copies of written input by neighbors to OOC

Retail By District Map



Source: sfgov.org

Todd Trumbull / The Chronicle

Concentrated Retail: D2, D3, D5, D6, D9 // Frequented by Tourists

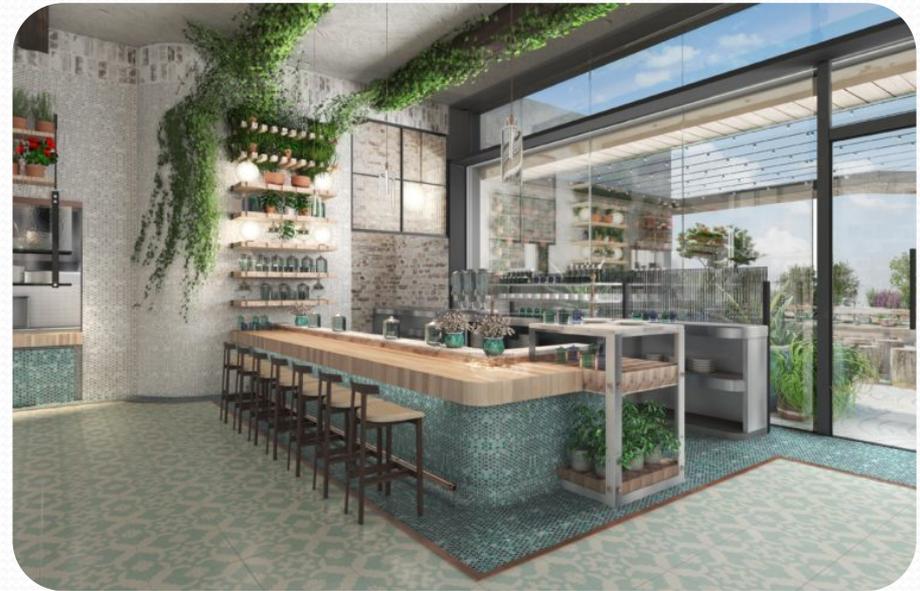
SAFETY // EDUCATION // ACCESS // REPEAT

Global Application Pipeline

7.13.21			
Type	Submitted	Verified	Notes
Equity	752	392	Top 3 Criteria: SFUSD: 21%; Census Tract: 22%; Income: 26%
Overview			
	# of Apps	# Permits Sought	
Equity: Storefront		145	Note that SFR may add authorizat on to conduct Deliveries
Equity: Delivery Only		46	
Equity: Cultivation		27	
Equity: Distribution		54	
Equity: Manuf.		50	1 App for Volatile Manufacturing
Equity: Laboratory		0	
Total Equity Apps	195	322	Comprising 103 Unique Verified Equity Applicants (285 apps tota
Incubator	11		5 being processed
Existing Industry	145	196	162, likely 130, Temp Permit Holders Applying for Annuals // MCI
Total Apps	351	518	Excluding 2 "not stated" applications (unclear standing to apply)
Land Use			
	Planning Referrals	Build Out	Permit Approvals
Equity Applicants	141	27	18
Existing Industry			
Existing Industry Permits Issued			Either Art. 33 Permits or Art. 16 Temporary Permits (~162 total)
Storefront	36		Medical Cannabis Dispensaries (DPH Permit, 120 day Authorization for Adult-Use)
Delivery	38		Medical Cannabis Dispensaries + Temporary Permit Holders
Distribution	45		Temporary Permit Holders
Cultivation	41		Temporary Permit Holders
Non VOC Manu	34		Temporary Permit Holders
VOC Manu	1		Temporary Permit Holders
Laboratory	1		Temporary Permit Holders

Where to Consume?

- Consumption permit's issued by DPH
- Ventilation Requirements:
 - Negative Pressure
 - Separate HVAC
 - Exhaust 100% of the air through Pollution/Odor Control Unit
- 7 MCD Legacy Lounges Operating



The Future...

LOCAL

How the pandemic positioned S.F. to become 'the Napa Valley of cannabis'



Annie Vainshtein

June 29, 2021 | Updated: June 29, 2021 10:54 a.m.



1 of 2

Cindy De La Vega, the first Latina dispensary owner in San Francisco, works inside her store, STIIIZY Union Square, on in San Francisco, Calif. At a time when so many other businesses were closing down, cannabis in San Francisco has seen an enormous boom. Permits for dispensaries were off the chart during the last year, and at least 10 storefronts have opened in the last year, even though cannabis as a whole got zero small business aid during the pandemic.

Valonda M. James/The Chronicle

Thank You

San Francisco Office of Cannabis

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CITY ADMINISTRATOR